F&H SAFETY TECHNOLOGY AND COMPLIANCE

Born in the *Bakken*

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I started in the Bakken in the winter of 2018 as a frac water heater operator, worked my way up to assistant heater manager, and later became the HSE manager. In that role I handled incident investigations, inspections, training records and regulatory compliance, along with our prequalification paperwork for the hiring clients we served and for networks like ISNetworld. Every one of those records lived somewhere different. Some were on paper, some were in spreadsheets, and each one was tracked its own way, so nothing lined up, which made it much harder to stay on top of all of it.

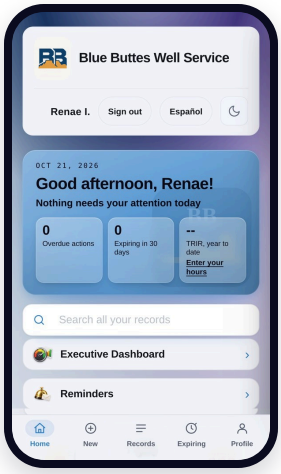
So I built a small app to make JSAs easier for our heater operators to fill out correctly every time, and easier for management to keep up with, since they were finally all in one place instead of blowing away in the North Dakota "breeze" or getting lost in somebody's pickup. It caught on with our heating crew faster than I expected, so I just kept building. I built one for hot work permits and emergency action plans, and later added shift change checklists and site audits. Over time those apps grew into one connected system that all worked together, and it became the foundation for what F&H STAC is today.

The progress in AI as a tool to drive change in old policies and increase efficiency and productivity in the workplace is what made F&H STAC possible. It has the tools I wish I'd had from day one as a safety professional. It takes a lot of the workload off the people doing safety work and keeps their records organized and audit ready, so when a hiring client or an auditor asks for something, it's already in one place. I wanted other companies and safety professionals to see that a company doesn't have to be big to have tools like these. F&H STAC offers enterprise-level performance with the personal touch of a small company.

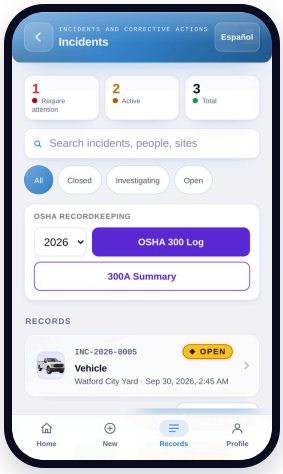
I've worked in the Bakken for the better part of a decade, and I know how much is expected of the safety people in the field, and that's why I want to share F&H STAC with other safety professionals so they don't have to carry that load the way I did. And I hope by doing so, I can make their lives a little less stressful and help them build a strong safety culture where they work.

Bryant Price

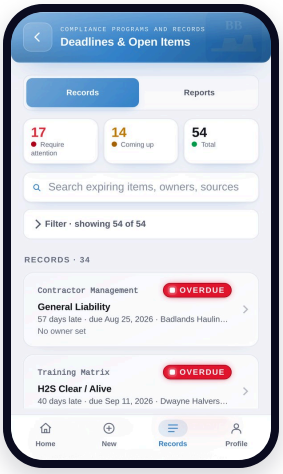
A look inside a client suite



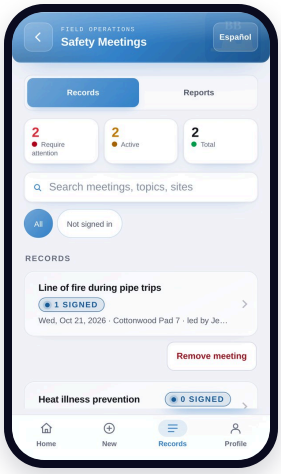
Your home screen
What needs attention today, right at the top.



Incidents
Report it from the phone. The OSHA 300 log and 300A summary fill in from the report.



Deadlines & Open Items
Every upcoming deadline across your suite, with what's late at the top.



Safety Meetings
Toolbox talks, signed in on each crew member's phone.

Shown with a sample company, Blue Buttes Well Service, and made-up records.

F&H SAFETY TECHNOLOGY AND COMPLIANCE

Plans & Pricing

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FIELD
$1,000 a month

- Your own suite of modules and forms, which work even with no cell signal.
- The WSI readiness and audit pack.
- Most crews start with JSAs, inspections, permits, vehicle checks, incidents and the time clock.
- Add more original modules, or new modules as they come out, for $100 a month each, or all the drafting tools for $250 a month.
- **Any eight of the 25 original modules, your pick. Swap them any month.**
- **Email support.**

COMPLETE
$1,500 a month

- Your own suite of modules and forms, which work even with no cell signal.
- The WSI readiness and audit pack.

PLUS

- **All 25 original modules listed on pages 6 and 7.**
- **A check of your written safety programs against the rules that apply to your work.**
- **The OSHA 300, 300A and 301 forms, Excel downloads of your records, and your prequal packet for ISNetworld and similar networks.**
- **Drafting tools.**
- **Priority support. See page 3.**

PREMIER
$2,500 a month

- Everything in Complete, plus every new module.

PLUS

- **Two custom forms built every month. Unused ones carry over, up to six.**
- **One custom module built every quarter.**
- **Ongoing changes so it fits how you work.**
- **My personal line for urgent problems, and first look at new features.**
- **A two-hour audit-prep session each year: we go through your records, find the gaps and pull what the auditor will ask for.**

What's the difference between a form and a module?

A form is one page your crew fills out for one job, like your company's daily pre-trip checklist or a site sign-in sheet. It can hold text, numbers, dates, dropdowns, photos, video, signatures and GPS location, and it can total up its own score.

A module is a part of the system that keeps records over time and works across them. It tracks due dates, sends alerts, applies a regulation and builds the reports. Deadlines & Open Items is one: it gathers every upcoming deadline and warns you before it's late. Put simply, a form records one job. A module keeps track of all of them.

Modules come three ways. **Original modules** come with your plan; all 25 are listed on pages 6 and 7. **New modules** are ones I add over time; each is $100 a month on Field and Complete, and included with Premier. **Custom modules** are ones I build when you need something that isn't there, for a one-time price on page 5.

What are drafting tools?

Drafting tools write the first draft of the paperwork that takes the longest to start from a blank page: corrective actions, training material and quizzes. Say one of your hands gets hurt on location and is treated at the ER. Your supervisor reports it from the phone, and the incident module works out whether it belongs on your OSHA log and, if it does, fills in the 300 and 301. The drafting tools then write the corrective action, with what to fix, who owns it and a due date, and can draft a short refresher training and quiz for the crew. You read each one, change what you want, and approve it. Nothing goes anywhere until you do. Once approved, the corrective action shows up in Deadlines & Open Items and stays there until it's closed. Drafting tools come with Complete and Premier. Field can add the whole set for $250 a month.

F&H STAC PLANS & PRICING

What you pay and support

What you pay

	FIELD	COMPLETE	PREMIER
Setup, paid once	**$1,500**	**$2,500**	**$2,500**
First invoice (setup plus the first month)	**$2,500**	**$4,000**	**$5,000**
Each month after that*	**$1,000**	**$1,500**	**$2,500**
A year paid up front (12 months for the price of 11)*	**$11,000**	**$16,500**	**$27,500**

Setup covers building your suite around the way your company works, loading your roster and setting up your crew's logins. Training is priced on its own, below.

Training

SESSION	WHO AND HOW	PRICE
Admin training	Owners, managers and office staff, by video, up to two hours	**$250**
Crew training	In-person training for your crew, up to 25 people, about 90 minutes	**$500**
Each added crew group	Up to 25 more people on the same visit	**$300**

Travel more than 100 miles from Williston is billed at the IRS standard mileage rate. New hires can join any later session at the same prices.

Support

	FIELD	COMPLETE	PREMIER
How to reach me	Email	Email, call or text	Email, call or text, plus my personal line for urgent problems
When you hear back†	2 to 3 business days	1 to 2 business days	Within 1 business day
When work starts†	5 to 7 business days	3 to 5 business days	1 to 3 business days

* Crew size. These prices cover up to 50 people on your roster: crew members, admins and executives. For 51 to 100 people, add $500 a month. Above 100, we work out the price together. A year paid up front adds 11 months of the same amount.

† Business days are Monday through Friday, 8 a.m. to 6 p.m. Central, not counting major holidays. A message that comes in after hours is treated as received on the next business day.

F&H STAC PLANS & PRICING

Discounts and terms

Discounts

Annual payment discount

Pay for the year up front and get one month free. That saves you $1,000 to $2,500, depending on your plan.

PLAN	A YEAR UP FRONT	YOU SAVE
Field	**$11,000**	$1,000
Complete	**$16,500**	$1,500
Premier	**$27,500**	$2,500

Quarterly and six-month discounts

Pay three months at a time for 2% off, or six months at a time for 5% off.

PLAN	3 MONTHS	6 MONTHS
Field	**$2,940** save $60	**$5,700** save $300
Complete	**$4,410** save $90	**$8,550** save $450
Premier	**$7,350** save $150	**$14,250** save $750

Founding clients

The first five companies to sign keep this rate for as long as they stay.

$900	$1,300	$2,100
Field	Complete	Premier

Referrals

Every company you send me that stays past 90 days earns you one free month of your plan.

Not a client? You can still send people my way. When a company you refer stays past 90 days, your business gets a thank-you check worth one month of that company's plan.

Terms*

Month to month

There's no long-term contract. Your plan renews each month, and you can cancel any time before your next billing date. You won't be billed again, and you owe only for the months you used and the setup fee.

Moving up

Switch to a bigger plan any time. It starts that day. Your next bill adds the difference for the days left in that month, and you pay the new price after that. There's no second setup fee.

Example: on Field, you move up to Complete on the 16th of a 30-day month. The difference is $500 a month, so your next bill adds $250 for the 15 days left. From then on you pay $1,500 a month.

Paying ahead

You can pay three months at a time for 2% off, six months for 5% off, or a year up front for one month free. If you leave or move down partway through, I refund what you paid ahead, less the months you used at the regular monthly price.

Moving down

Switch to a smaller plan any time. It starts on your next billing date, so you keep everything you've paid for through the end of the month. On Field you pick your eight modules, and the records in the others stay yours to export.

* The full terms are in the F&H STAC Service Agreement.

F&H STAC PLANS & PRICING

Custom builds and add-ons

Custom forms and modules

On **Field** or **Complete**, when you need a form or a module that isn't already built, I build a custom one for you on your site. You pay once for each build, not every month.

	FIRST TWO EACH YEAR	AFTER THAT
A custom form	**$375** each	**$750** each
A custom module	**$1,500** each	**$3,000** each

Your first two builds in each year of your plan are at the lower price, and any mix counts: two forms, two modules, or one of each. Not sure whether you need a form or a module? Page 2 explains the difference, and I'll tell you before you pay for anything.

What a build includes

Included

Building it, testing it, and putting it on your site.

30 days of small changes after it goes live, at no charge: wording, the order of fields, dropdown choices, and adding or taking out up to five fields in all.

Fixing anything I built that doesn't work the way we agreed, at no charge, for as long as you're a client.

Keeping it current. When a regulation changes, I update what I built at no charge, the same as everything else in your system.

Not included

Changes after the first 30 days, or more than five fields at any time.

Bigger changes at any time, like a new section, a new layout, a new report or a new feature.

Each of those is priced as a new build, and I'll tell you the price before I start.

Premier's monthly price already pays for two custom forms every month, one custom module every quarter and ongoing changes, so Premier clients don't pay for those builds.

When Premier is the better deal

Premier costs $1,000 a month more than Complete, which is $12,000 over a year. Builds on Complete add up to that point at about five custom modules in one year: $1,500 + $1,500 + $3,000 + $3,000 + $3,000 = $12,000. If you expect to need more than a couple of builds a year, Premier gets you there for less, with two custom forms a month, a custom module every quarter, ongoing changes and the yearly audit-prep session included. You can switch plans any time.

Every add-on at a glance

ADD-ON	PLANS	HOW IT'S BILLED	PRICE
Each extra original module, or each new module	Field (new modules on Complete too)	Every month, it's an ongoing seat	**$100** / month
Drafting tools	Field (included in Complete)	Every month, it's a running service	**$250** / month
A custom form	Field, Complete	Once, when it's built	**$375** first two a year, then **$750**
A custom module	Field, Complete	Once, when it's built	**$1,500** first two a year, then **$3,000**

F&H STAC PLANS & PRICING

Module listing

Field work

01 Incident & Injury

Crews report incidents from their phones. It helps determine whether a case is recordable and fills in the OSHA 300, 300A and 301 forms.

PAIRS BEST WITH

- 10 Daily Vehicle Inspection
- 19 Corrective Actions
- 21 Equipment & PPE Inspections

02 JSA / JHA & Daily Safety

Job safety analyses that list the hazards, controls and risk score for each task, signed off by the crew.

PAIRS BEST WITH

- 21 Equipment & PPE Inspections

03 Inspections & Audits

Site inspections and audits that are scored as they are filled out.

PAIRS BEST WITH

- 19 Corrective Actions

04 Work Permits

Hot work, confined space, lockout and other permits. Each one is signed off, and it has to be approved again if the job changes.

10 Daily Vehicle Inspection

Pre-trip and post-trip inspections. If an item fails, the unit is flagged before it goes out.

PAIRS BEST WITH

- 25 Vehicle Maintenance File

19 Corrective Actions

Fixes that come out of incidents and inspections. Each one is assigned to someone, has a due date and gets a photo when it is done.

PAIRS BEST WITH

- 01 Incident & Injury
- 03 Inspections & Audits
- 21 Equipment & PPE Inspections

20 Safety Meetings

Records of safety meetings and toolbox talks with a crew sign-in, plus a library of talks in English and Spanish.

PAIRS BEST WITH

- 05 Training Records
- 16 Worker Roster
- 23 Safety Library

21 Equipment & PPE Inspections

Scheduled equipment and PPE inspections. Repairs stay open until they are finished.

PAIRS BEST WITH

- 16 Worker Roster
- 19 Corrective Actions

Programs and documents

07 Chemical & SDS

A list of the chemicals on each site, with the safety data sheet for each one.

08 Environmental & Spill

Spill and release reports, compared against the reportable quantities.

09 Compliance & Documents

Registrations, filings and renewals, each tracked to its due date.

PAIRS BEST WITH

- 15 Written Programs

15 Written Programs

Shows what each OSHA and DOT written program is required to cover and where your program covers it.

PAIRS BEST WITH

- 09 Compliance & Documents
- 11 Prequalification Readiness

18 Emergency Action Plans

Your emergency action plan, checked against what OSHA requires it to cover.

PAIRS BEST WITH

- 16 Worker Roster

23 Safety Library

Policies, procedures and original files, kept in one place where they can be searched.

PAIRS BEST WITH

- 05 Training Records
- 20 Safety Meetings

People and training

05 Training Records

Certifications, courses and quizzes for each worker. You get a warning before anything expires.

PAIRS BEST WITH

- 16 Worker Roster
- 20 Safety Meetings
- 23 Safety Library

16 Worker Roster

The crew list and sign-in PINs, compared against each worker's training.

PAIRS BEST WITH

- 05 Training Records
- 11 Prequalification Readiness

Customers and prequalification

06 Contractor Management

Subcontractor paperwork and insurance, and whether each subcontractor is cleared to work.

Module listing (continued)

Customers and prequalification

11 Prequalification Readiness
Shows how ready you are for each hiring client's requirements and what is still missing.

PAIRS BEST WITH
- 05 Training Records
- 14 Insurance & Certificates
- 15 Written Programs

12 Deadlines & Open Items
One list of every certification, renewal, inspection, test and corrective action with a due date. Anything late is at the top.
Works with any module that has due dates. Pick it alongside them.

13 ISN Statistics
Your injury rates and three-year totals, ready to enter in ISNetworld.

PAIRS BEST WITH
- 01 Incident & Injury
- 20 Safety Meetings

14 Insurance & Certificates
Policies, limits and endorsements on file, with a reminder before each policy renews.

PAIRS BEST WITH
- 11 Prequalification Readiness

17 Evidence Readiness
Checks whether the records in your other modules show that each program is actually being followed.
Works with the modules that hold those records. Pick it alongside them.

USDOT / FMCSA

22 Driver Qualification Files
A file for each driver. Any driver who is not cleared to drive is flagged.

PAIRS BEST WITH
- 16 Worker Roster
- 24 Drug and Alcohol Program

24 Drug and Alcohol Program
The random testing pool, the selections drawn from it and the test results.

PAIRS BEST WITH
- 22 Driver Qualification Files

25 Vehicle Maintenance File
Service records, maintenance reminders and annual inspections for each unit.

PAIRS BEST WITH
- 10 Daily Vehicle Inspection

New modules

Safety rules change, and so does the technology that helps a company keep up with them. When something new comes along that's worth building, I add it to STAC as a new module. New modules are separate from the 25 original modules listed here.

On **Field** or **Complete**, each new module you turn on is **$100 a month**. On **Premier**, new modules are included, and I turn one on whenever you ask.

New modules come out when they're ready. There's no set schedule, so I don't promise any one of them ahead of time.

Questions?

Feel free to email, text or call.

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Let's make compliance easy, so we can focus on safety.